

# Shuwen Li

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Institute for Markets and Strategy  
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## Employment

- 2024- Institute for Markets and Strategy, **Wirtschaftsuniversität Wien (Vienna University of Economics and Business)**, Austria  
Assistant Professor (Postdoc)
- 2019-2024 Antai College of Economics & Management, **Shanghai Jiao Tong University**, China  
Assistant Professor
- 2018-2019 Belk College of Business, **University of North Carolina at Charlotte**, USA  
Visiting Assistant Professor

## Education

- 2014-2018 Ph.D. in Economics, **George Mason University**, Fairfax, VA, USA
- 2012-2014 M.A. in Economics, **George Mason University**, Fairfax, VA, USA
- 2008-2012 B.A. in Economics, **Shanghai Jiao Tong University**, Shanghai, China

## Research Fields

Experimental Economics, Behavioral Economics, Public Economics, Development Economics

## Refereed Publications

- “Competition and moral behavior: A meta-analysis of forty-five crowd-sourced experimental designs,” with a large team led by Christoph Huber, Anna Dreber, Jürgen Huber, Magnus Johannesson, Michael Kirchler, Utz Weitzel & Felix Holzmeister, 2023. *Proceedings of the National Academy of Sciences*, 120(23), e2215572120.
- “Stochastic bargaining in the lab,” with Daniel Houser, 2022. *Journal of Economic Behavior & Organization*, 200, 687–715.
- “Revisiting gender differences in ultimatum bargaining: Experimental evidence from the US and China,” with Xiangdong Qin & Daniel Houser, 2018. *Journal of the Economic Science Association*, 4 (2), 180–190.
- “Trust in the executive: Requiring consensus and turn-taking in the experimental lab,” with T. Clark Durant, Michael Weintraub & Daniel Houser, 2018. *Journal of Peace Research*, 55 (5), 609–624.

## Working Papers

- “Social norm obedience and the gender competitiveness gap,” with Daniel Houser & Jianxin Wang, 2024.
- “Coordination via assurance: A lab-in-the-field threshold public goods experiment,” with Yunpeng Li, Zhi Li & Wenchao Xu, 2024.
- “Intergenerational transmission of honesty: Evidence from China’s One Child Policy,” with Jianxin Wang & Daniel Houser, 2024.
- “Climate policies under collective risk: A laboratory investigation on the provision of local irrigation systems,” with Shiyang Zhai & Daniel Houser, 2018.

### **Work in Progress**

“Government subsidies under climate risk: Provision of rural public goods in the lab and field,” with Daniel Houser & Shiyan Zhai.

“The value of retrofitting elevators in residential buildings,” with Li Zhao & Yang Xiao.

“Alcohol intoxication and financial bubbles,” with Daniel Houser & Jianxin Wang.

“Subsidies on research and development,” with Shaoqing Huang, Xiangdong Qin & Yiming Xie.

“Gender differences in perception of bargaining,” with Daniel Houser & Xizhi Lim.

“Battling climate change in rural China and Pakistan,” with Shiyan Zhai.

“Bargaining over local public goods provision”

### **Grants**

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|-----------|---|
| 2024-2027 | National Natural Science Foundation of China (NSFC), General Program, 72372101, “Algorithms, humans and online audio-visual content: An empirical research on multimodal data,” (RMB410,000), Co-Investigator   |
| 2023-2024 | National Natural Science Foundation of China (NSFC), International (Regional) Cooperation and Exchange Programs, 42211540716, “Exploring the supply mechanism of small-scale irrigation facilities in rural areas of China and Pakistan under climate change scenario,” (RMB150,000), Co-Investigator |
| 2022-2025 | National Natural Science Foundation of China (NSFC), General Program, 72174117, “Research on emergency response system and mechanisms of public health emergencies: Based on spatial diffusion of major infectious diseases,” (RMB480,000), Co-Investigator   |
| 2022-2025 | National Natural Science Foundation of China (NSFC), General Program, 42171294, “Addressing the supply mechanism of small-scale irrigation and water conservancy under the interaction of farmers’ risk preference and government subsidies,” (RMB510,000), Co-Investigator                           |
| 2022-2024 | National Natural Science Foundation of China (NSFC), Young Scientists Fund, 72103136, “Bargaining under uncertainty: Theory and experiments,” (RMB 300,000), PI   |
| 2020-2022 | Shanghai Pujiang Program, 2020PJC079, (RMB150,000), PI  |

### **Awards and Fellowships**

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| 2023      | Outstanding Faculty of 2022, ACEM, Shanghai Jiao Tong University |
| 2017      | Osher Lifelong Learning Institute (OLLI) Mason Scholarship Award |
| 2012-2018 | Graduate Assistantship, ICES, George Mason University            |
| 2012      | 2012 College Student Excellence Award of Shanghai                |
| 2011      | Dow Chemical Scholarship (1/52 in Economics major)               |
| 2010      | National Scholarship, Ministry of Education of China (top 3%)    |
| 2009      | China Ping An Inspirational Scholarship (2/300)                  |
| 2008-2012 | Shuping Scholarship (top 1%)                                     |

### **Academic Presentations and Workshops**

[2024] Invited Seminar, Wirtschaftsuniversität Wien (Online); European ESA Meeting, Helsinki, Finland. [2023] Asia-Pacific ESA Meeting, Seoul, Korea; Shanghai International Studies U.; European ESA Meeting, Exeter, UK; Annual Australia New Zealand Workshop in Experimental Economics, Melbourne, Australia; North American ESA Meeting, Charlotte, USA; ICES Brown Bag Lecture, GMU. [2022] Special ESA Meeting (Online); the International Symposium on Economic Behavior and Forecasting, Nankai U. (Online); Invited Seminar, Xiamen U. (Online); International Workshop on Experimental Economics, Xiamen U. [2021] WEAI Virtual International Conference; Economics

Experimental Lab Workshop, Nanjing Audit U.; ESA Global Online Around-the-Clock Conference; RExCon21: International Conference on Social Norms and Social Preferences (Online); BNU Experimental Economics Forum, Beijing Normal U. [2020] ESA Global Online Meetings. [2019] Invited Seminar, Shanghai Jiao Tong U.; Invited Seminar, University College Dublin (Online); Nanjing International Conference on Theory of Games and the Sixth Microeconomics Workshop, Nanjing Audit U. [2018] APEE 43<sup>rd</sup> International Conference, Las Vegas, USA; Advances with Field Experiments Conference, Boston U.; North-American ESA Conference, Antigua Guatemala, Guatemala; SEA 88<sup>th</sup> Annual Meetings, Washington, DC, USA. [2017] North American Regional ESA Meetings, VCU; SEA 87<sup>th</sup> Annual Meetings, Tampa, USA. [2016] ICES Brown Bag Lecture, GMU; Barcelona BESLab Experimental Economics Summer School in Macroeconomics, Universitat Pompeu Fabra; SEA 86<sup>th</sup> Annual Meetings, Washington, DC, USA. [2015] ICES 5<sup>th</sup> Annual Conference, GMU; ICES Brown Bag Lecture, GMU.

### **Teaching**

2024- WU: Game Theory II (undergraduate)  
2021-2023 SJTU: Principles of Economics (undergraduate); Experimental Economics (undergraduate)  
2020-2022 SJTU: Game Theory (undergraduate)  
2018-2019 UNC Charlotte: Microeconomic Theory I (PhD); Microeconomic Theory II (PhD); Advanced Microeconomic Theory (MS)  
2015 GMU: Managerial Economics (undergraduate)

### **Thesis Advising**

SJTU: 1 master's student (2021- 2024), 3 undergraduate students (2021-2022), 3 undergraduate students (2020-2021)

### **Refereeing**

*European Economic Review, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization (Outstanding Reviewer), Journal of Economic Psychology, Journal of Neuroscience, Psychology and Economics, PLoS ONE, Southern Economic Journal*

### **Miscellaneous**

Languages English (fluent), Mandarin Chinese (native), Shanghainese (native)  
Skills Stata, R, Matlab, LaTeX, Mathematica, Eviews, z-Tree